COMPANY NAME	PRODUCTS/SERVICES TYPICALLY PURCHASED
	Negotiates, awards and administers: Contracts/Delivery Orders for Research, Development, and Systems in Software and Information Sciences; Assistance Instruments to
Air Force Research Laboratory, Information	support and stimulate research for the public good in information sciences; Purchase orders, contracts, etc. for Operational Support (Supplies, Routine Services, and
Directorate, Rome NY	Construction)
Air Force Reserves	Construction, A/E, Large Services (Custodial, Refuse Collection, Laundry & Dry Cleaning, Sampling & Analysis, Base Operating Services); Small Services Commodities
	Construction, Design/Build, A/E Services, Catering in NYS, Bulk Food in NYS, Law Enforcement Equipment, Lodging & Conferences, Furniture, Security Services & Service
Army & Air National Guard	Employees
Avox Systems	Manufacturer of Oxygen Systems for Aircraft and Defense Items for the Miliary
	Areas that we typically look for consultants to assist our team are as follows: Interior Design, Geotechnical Engineering, Traffic Studies, Analytical Laboratory Testing (asbestos,
Beardsley Design Associates	lead, soil, air), Environmental Compliance and Surveying Services
Buffalo & Fort Erie Public Bridge Authority	Construction supplies, Building supplies, and Office supplies
(Peace Bridge)	Construction supplies, building supplies, and office supplies
Buffalo State College	Anything needed to run a college!
Canisius College	All kinds of different products and services are purchased by the college
	Architecture, Engineering-site, civil, structural, mechanical-building commissioning, energy management, sustainability; Electrical: low voltage services, data, communications,
	security, audio & visual, Energy management sustainability; Interior Design: office furniture, office equipment, medical equipment, athletic equipment, educational equipment,
	food services, library equipment; Construction Services: Construction management, as an agent negotiated wage, at risk, cost estimating, scheduling, constructability services;
	Facility Optimization: Emergency responding, facility maintenance software integration, building condition evaluation, building commissioning, energy management, life cycle
	cost anlaysis, building and energy tax analysis; Reproductions, Office Supplies, Janitorial Supplies; Cleaning Supplies; Graphics: Promotional graphics, design graphics &
Cannon Design	signage
	Counseling: The Cattaraugus County Dept. of Economic Development, Planning, & Tourism administers a government marketing & technical assistance program as one of the
	special economic development projects offered to assist businesses of the County & region. This program is made available thru a cooperative agreement between the Dept. of
	Defense & Catt. Co. The content of any written materials or verbal communications of the PTAC does not necessarily reflect the official views of or imply endorsement by DOD or
	DLA. The PTAC is dedicated to promoting economic growth in Catt. Co. & region. Provides confidential one-on-one consulting & training to assist businesses with marketing
	goods and/or services to federal, state & local governments. We have the resources to help you grow your business and, as a governmental organization, most of our services
	are free. Also offered are no-cost training events & workshops to help strenghten business knowledge of marketing to the government & apply it immediately to your business
Cattaraugus County PTAC	plans. Whether starting a new business or running an exiting business, we can help you guide your business to a more successful future.
	All products and supplies to effectively run a government operation; a listing of commodities is available on the city website @ www.city-buffalo.com under the Purchase
City of Buffalo-Division of Purchase	Department
	Advertising and recruiting; IT services and supplies; Office supplies and equipment; Printing; database matching for location, information and identification services; and
ConServe	subcontracting of debt collection services
Defense Contract Management Agency	Counseling: Department of Defense Contracting Information
	Design & Construction Services; Healthcare Services; Information Technology Equipment-SEWP-http://www.sewp.nasa.gov/; Leasing of Space; Environmental Services;
	Healthcare Products for Hospital Depts such as: Laboratories, Radiology, Surgery, Pharmacy, Prosthetics-personal medical equipment & medical aids; Environmental
Dept. of Veterans Affairs Medical Centers	Management Services; Facilities Engineering Services; Maintenance Services for Facilities & Medical Equipment. Much of our procurement is driven by mandatory federal supply
Upstate NY	schedules & VA's Veteran's 1st priority.

	Drilling & installation of monitoring wells; geotechnical/soil boring & testing services; aerial topographic surveying; geophysical/explosive ordinance disposal (EOD) surveys; analytical laboratory services; remedial action/removal services; hazardous IDW disposal; limited construction services; revegetation/restoration services; rental of field offices, command posts, equipment, staff, & services; photogrammetry/aerial photography/audiovisual productions; provision of expert witnesses & special consultants.
	Office Supplies, Paper, Paper Products, Janitorial Products, Personal Hygiene Products, Building Materials (Plumbing, Electrical, Paint), Food (Produce, Poultry, Milk, Bread), Road Repair-Asphalt, Millings, Topsoil, Law Enforcement Supplies, Promotional Items
Frie County Equal Employment Opportunity	Counseling: Erie County, NY is committed to making all County contracts, services, benefits & opportunities available to businesses regardless of race, ethnicity, or gender. Through a series of local laws Erie County has established goals for County agencies in awarding contracts to certified Minority & Women-owned businesses (MWBEs). The laws are designed to facilitate access to County government contracts & business services for MWBEs. Utilization goals for certified women & minority businesses apply in securing procurement contracts for goods & services, professional services, information technology services, construction, architectures & engineering. This commitment is realized through contracts compliance & minority & women-owned business certification. Contracts compliance is focused on assuring compliance with local laws that foster business opportunities leading to increased revenue & jobs. Certification is the mechanism for directing these opportunities to businesses that have been vetted. Only MWBE businesses with majority ownership, controlling interest & day-to-day management are approved.
GSA: Public Building Services	Janitorial & Mechanical Maintenance Services for federally-owned Buildings; Construction - New Builds to Small Office Renovations
8	Architectural design & engineering; interior design; marketing & advertising; programming & software design; business cards/forms; envelopes; office supplies; paper/stationary; signage; equipment; carpet; computers/faxes; computer & computer peripherals; environment testing/engineering; furniture; general construction; facility maintenance; interior cabling; armored carriers; audiovisual services; commercial printing; corporate gifts; courier & delivery direct mail/fulfillment; food service/catering; information services; photography; publishing; temporary help.
	Gas & Electric Construction & Maintenance, Utility Gas Pipe Welding, General Construction & Maintenance, Line Clearance, Marketing Consulting - Utility Focused, Engineering, Environmental Services, Gas & Electric Materials, Safety Supplies, Uniforms
11 1 Geospatiai Systems	Integrated Circuits, Circuit Card Assemblies, Machining Services, Support Services, Information Technology Consultation Services and Manufacturing Support Services
	Minor construction concrete requirements, Painting & Striping Requirements, General Services & Supplies, Office Products, IT Equipment & Services (primary source is CHESS) Furniture not purchased through USACE - Huntsville, Grounds Maintenance, Elevator Maintenance
	Moog is a worldwide designer, manufacturer & integrator of precision control components and systems. Moog's high-performance systems control military and commercial aircraft, satellites and space vehicles, launch missiles, automated industrial machinery, marine applications and medical equipment. To support these systems, Moog typically purchases raw material, machined parts, castings, plating, pressure sensors, printed wiring boards, electronic components, seals, o-rings, and fasteners. We also have very limited requirements for "indirect" items such as manufacturing supplies, tooling, etc.
National Government Services	HUBZone, SDB, SDVOSB, VOSB, WOSB - Office supplies, paper/envelopes, printing, IT and Peripheral Equipment Services, Facility-related Expenses, and Direct Consulting
	National Fuel is a natural gas energy provider serving Western New York and Northwest PA; as such, National Fuel procures a variety of goods and services that supports its natural gas transmission and distribution activities. Key procurement items include pipe, fittings, valves, construction work, meters, regulators, tools, office equipment & maintenance agreements.

inf a \ "Ic New York State Department of	the majority of commodity acquisitions are for equipment, supplies & materials used in conjunction with maintenance and operation of New York State's transportation infrastructure system. Other purchases are made in support of our Regional Offices, Equipment & Operations Shops, and Main Office programs. The Purchase Unit also contacts variety of non-professional services. Contract award is determined on the basis of "best value" which in the case of contracts awarded to the Purchase Unit, is equated to the lowest responsive and responsible bidder" meeting the criteria specified in the bid proposal. Typical contracts include trash removal, equipment maintenance and repair, and anitorial services. As with commodity purchases, these services are acquired through varying methods of formality as described above. In addition, a number of highway-elated services (e.g. pavement milling, mowing, sweeping and guiderail maintenance) are often contracted for.
Niagara County Community College Pa	aper, Envelopes, Office Supplies, Janitorial Supplies; Nursing Supplies
ow	lorthland Associates, Inc. is a full service General Contractor. We seek products and services from those in the Small Business Community who qualify as Minority, Womenwned, DBE, Veteran-owned, Service Disabled Veterans and 8(a). We purchase all types of building materials and subcontract work to all trades most of the time. Services we rould purchase might be on-site Quality Control, Safety Officer, QC, Surveying, Testing, Commissioning, Videotaping and Final Cleaning.
NYS Empire State Development Corp. Co	Counseling: Information on procurement opportunities with New York State - not a purchasing agency
Sta Ma Co	The NYS Thruway Authority is responsible for financing, constructing, improving, developing, maintaining and operating a 641-mile superhighway system known as the New York state Thruway. The Authority purchases goods and services to support the system that fall into three main categories - Construction/Rehabilitation, Professional Consulting, and laterial Supplies. Construction services utilized by the Authority include Heavy Highway, Bridge, Canal, Building, and Intelligent Transportation Systems. Professional consulting services commonly used include Design, Engineering, Construction Inspection, Financial, and Environmental Management. Materials purchased by the Authority include vehicles and vehicle parts, highway maintenance supplies, toll equipment, tools, office supplies, technology, and equipment supplies and repairs.
Niagara Frontier Transportation Authority Co	Construction, Consulting, Vehicles, Specialty Heavy Duty Equipment, Building Maintenance Supplies and Services, Safety Supplies, Industrial Supplies
NOCO Energy Corp Na	latural Gas, Electricity, Fuels, Lubricants, Welding & Medical gases
	esigns and develops Simulation Systems that provide electronic warfare test and verification of military platforms. We utilize high speed digital electronic components, radio requency and microwave frequency components and computer based products to engineer turnkey solutions for our customers.
	pirect materials for use in manufacturing (Chemicals, Biologics, Packaging, Plastics, Metals); Indirect Goods & Services: (Capital Equipment, Construction Services, Facility services, Consulting, Temporary Labor, IT Services, Marketing Services, R&D)
	manufacturer of piezoelectric quartz sensors, accelerometers, and associated electronics for the measurement of dynamic pressure, force, and vibration
Pioneer Credit Recovery, Inc. Of	office supplies; Office furniture; Advertising/promotions; copy paper; Facility Maintenance; Catering services; Grounds Maintenance; Professional Hiring Services and Temporary gencies Furchases include equipment & supplies pertinent to the construction & maintenance of industrial gas plants which includes process equipment, electronic components, general
	onstruction, filtering & purification, pumps, compressors, and gas turbine assemblies
Ro	cochester Procurement Technical Assistance Center (PTAC) works with small, minority, disadvantaged, women-owned, veteran and service-disabled veteran owned businesses onnecting them with government buying offices. Providing government contracting counseling at no cost to the firm; Helping companies to cut through the red tape and see to
Rochester PTAC the	and a supplementation of A solution and a supplementation and ford and a supplementations are supplementations.
Troncotor i i i i	ne government and Assisting prime contractors and federal agencies in identifying subcontractors.
SCORE Buffalo Niagara Co	Counseling: SCORE is a nonprofit association dedicated to educating entrepreneurs and helping small businesses start, grow, and succeed nationwide circuit Boards, Electronic Components, Cables, Transport Cases, Tripods Machined Aluminum and Formed Parts

	Counseling: Each year the federal government distributes billions of dollars in grand and loan money to institutions throughout the United States. New York's businesses, non-
	profit organizations, colleges, universities, and local governments are exceptionally well qualified to compete for these funds. Finding the resources that meet your needs in this
	complex web of agencies can be an impossible task. For this reason, Senator Gillibrand has created specific thematic grant guidebooks to serve as a starting point in providing
The Western New York Office of United	information about what resources are available to individuals, businesses, community organizations, and local governments. Their contents are by no means comprehensive and
States Senator Kirsten E. Gillibrand (NY)	will be updated periodically as more details become available.
	Metals, Formed & Stamped, Circuit Boards, Flex Circuits, Injection Molded Cases, Glassed to Metal Seals, Metal Grid (Aluminum), Separator, Shrink Sleeves, Spiral Wound and
	Tubes, Cable Assemblies, Wire Harnesses, Chemicals: MN02, Carbon Black, Teflon; Corrugated Packaging & Product Labels with printing and kiss cut or die cut to our spec.;
Ultralife Corporation	Consulting Services: Information Technology, Marketing, Business
University at Buffalo	Office furniture/supplies, medicall/lab equipment & supplies, consultant services, printing, hardware/cable
University of Rochester	Medical & Research Purchases: Supplies & Equipment (Medical, Research, Scientific, Office/IT); Service - Consultants, Independent Contractors & Software
	Counseling: The U.S. Dept. of Transportation (DOT) buys more than \$4 billion annually in products and services. DOT contractors provide a wide variety of services (e.g.
	construction, information technology (IT), finance, and administration) and are involved in all aspects of the Dept's mission (e.g. air traffic control, highway engineering, rail
	safety, hazardous materials, automobile and truck safety, and program administration). The DOT is represented by the Small Business Transportation Resource Center (SBTRC)
USDOT/Small Business Transportation	at the 2011 Small Business Matchmaker Awards & Luncheon. The SBTRC is here to offer a comprehensive delivery system of business training, technical assistance, and
Resource Center	dissemination of information targeted toward transportation-related small business enterprises.
U.S. Army Corps of Engineers	Steambank Erosion Protection, Engines & boat repair parts; variety of repair services for Mt. Morris Dam; A-E Design services
	Counseling: Procurement Center Rep/Commercial Market Rep; 8(a) Business Development Program; HUBZone Program; Government Contracting; Business Development;
U.S. Small Business Administration	Financing
	Counseling: The Canisius College Women's Business Center (WBC) is Western New York's premier resource for women-owned business. Throught a comprehensive range of programs and services, the WBC provides entrepreneurs and small business owners solutions for success. Specific Programs & Services: The Forum Series is a confidential, professionally facilitated peer advisory group to help clients build & Improve their practice or business. Coaching: Participants are partnered with successfull business
Women's Business Center	professionals, based on skills, for individual guidance to help them grow their buisness. Education: Clients have access to select Canisius College courses and WBC-developed specialty workshops, designed to meet the market needs. WIN (Women in Networking): A non-competitive networking program designed to support & build participants professional networks & help them grow & support their business. Counseling: A service for new & existing businesses to assess their needs, answer their questions & provide them direction through the guidance of SCORE & SBDC counselors & WBC staff. Affilitate Membership: A virtual resource network for women business owners & entrpreneurs.
	Xerox Corporation portfolio ranges from document management, technology, and services. Xerox products and services expand across the board. We typically purchase
Xerox Corporation	advertising services, media production, promotional items, construction services, environmental health & safety, digital print, chemicals, packaging, and transportation.
As of 05/10/2011	
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